

# PWC OPQ BY TAKASHI

Personality questionnaire : [Page 1 of 52](#)

	Most	Least
<b>I like helping people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy competitive activities</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I view things positively</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I enjoy the companionship of others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I find negotiation easy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I look to the future</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I like to discuss abstract concepts</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy interpreting statistics</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel that people are honest</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I feel free from pressure</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I behave differently to fit in with other people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I avoid telling people when I succeed</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am difficult to offend</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I expect things to turn out well</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like having a lot of work</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I keep my files in order</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I insist on doing things my own way</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I get worried before a big meeting</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I frequently consult others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep myself busy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I achieve difficult targets</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I persist with tasks until completed</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I tend to conceal how I feel</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I set myself demanding targets</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 5 of 52

	Most	Least
<b>I quickly reach a decision</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel at ease with new people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take care to follow rules</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I change how I act to fit my surroundings</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I have faith in other people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take a long-term view</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 6 of 52

	Most	Least
<b>I gain pleasure from people's company</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep well within rules and regulations</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel comfortable around new people</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I feel no restraint in criticising others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I need people's company</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I follow established work methods</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 7 of 52

	Most	Least
<b>I am seldom quiet</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel free from tension</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I sell a new idea well</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I think breaking the rules is wrong</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am seldom upset by unfair remarks</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I put career progression high in my priorities</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 8 of 52

	Most	Least
<b>I make fast decisions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep at tasks until completed</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think that future prospects look good</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I worry when important things are happening</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am at ease with people I have just met</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like having a lot to do</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 9 of 52

	Most	Least
<b>I hate to lose</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I find creative ideas come easily</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take the lead in a group</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I enjoy discussing theory</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think about the longer term</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep quiet about my strengths</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I seek variety</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am lively at social events</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I change how I behave to suit the occasion</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I relax easily</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I miss the company of others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am interested in people's behaviour</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy making a sale</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I favour well proven methods</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel people can be relied upon</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I seldom take offence</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to compete against others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I get things completed on time</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I take care not to break rules</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep my feelings well hidden</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I have an independent approach from the group</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I show sympathy towards others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I check the details</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take charge</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I like to think positively</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I develop imaginative solutions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I get nervous on big occasions</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I behave differently with different people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel that winning is very important</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I make up my mind rapidly</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I like to work with statistical data</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I plan well ahead</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I talk a lot</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I say exactly what I think</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to sell an idea</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am reserved about my accomplishments</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am generally free from tension</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I believe people are trustworthy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I find routine dull</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I critically analyse information</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy being with people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy hypothetical discussions</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 16 of 52

	Most	Least
<b>I quickly consider the options</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am bored by routine</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am ambitious</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like tried and tested methods</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think about people's behaviour</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep myself very busy</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I hide my true feelings</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy analysing statistical information</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I seldom feel shy with others</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I have an optimistic view of the future</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am an organised person</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I ask for other people's opinions</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I trust the things people say</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I worry in advance of important meetings</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I lead teams</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I follow rules and regulations</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I persevere with tasks</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I avoid talking about my successes</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I freely express my opinions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I do things my own way</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take a long-term approach</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I show creativity</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am calm</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I deal kindly with people's problems</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I keep quiet about my achievements</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like working with numerical data</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I see the flaws in an argument</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I think about concepts</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy trying to understand people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep things organised</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 21 of 52

	Most	Least
<b>I am inventive</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I finish jobs</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take care checking detail</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I care for people in need</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to have people around me</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I avoid taking offence at criticism</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 22 of 52

	Most	Least
<b>I produce many ideas</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I believe people are generally honest</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am talkative</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I find it easy to relax</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think well ahead</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I stay within the rules</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy a difficult challenge</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I follow my own direction</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I rarely feel awkward with strangers</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I get things finished</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to be in charge</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I make my opinions known</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I find established methods are usually the most effective</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take a theoretical approach</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I hate to break rules</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I consider what motivates people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am easily bored by repetitive work</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I worry before an interview</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am interested in the welfare of others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I behave differently depending on who I am with</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel comfortable working with numbers</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I am difficult to insult</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I consult before deciding</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I find selling easy</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I like demanding targets</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am reserved about my strengths</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I want to be first</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I usually feel relaxed</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I freely express my thoughts</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel optimistic about the future</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 27 of 52

	Most	Least
<b>I am usually very outgoing</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I reach conclusions quickly</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy being busy</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I set long-term objectives</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I conceal my emotions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I critically evaluate a piece of work</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 28 of 52

	Most	Least
<b>I enjoy variety</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I get the details right</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am effective in negotiations</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I find out what other people think</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I spot the difficulties in a plan</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I try to understand people's reactions</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 29 of 52

	Most	Least
<b>I enjoy discussing abstract concepts</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy working with data</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am competitive</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I vary my behaviour</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel confident around people I do not know</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take the traditional approach</b>	<input checked="" type="radio"/>	<input type="radio"/>

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Personality questionnaire : Page 30 of 52

	Most	Least
<b>I consult widely</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I analyse other people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am a fast decision maker</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I produce a wide range of ideas</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think about future plans</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to be with friends</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I say when I disagree</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I find time to be supportive</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I believe people</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I keep quiet about my successes</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take my own approach</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to lead the group</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I adapt my approach to the people I am with</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I make sure I meet deadlines</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I seldom reveal my feelings to others</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I am difficult to hurt</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I critically review information</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am very talkative</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I raise hypothetical arguments</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I follow my own approach despite others' views</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am tense before an interview</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like to be in control of the group</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy numerical problem solving</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I become bored with routine</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I think about why people do things</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I adapt my behaviour to my surroundings</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I recognise the importance of following rules</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I believe in wide consultation</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I spend time helping others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I see jobs through to the end</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I trust people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am good at thinking ahead</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I make choices without delay</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I dislike talking about my feelings</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I tell people when I think they are wrong</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I set high goals</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am outgoing in behaviour</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel relaxed</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am organised</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like to keep busy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to keep quiet about my successes</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I see the errors in plans</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy negotiating</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I strive towards challenging targets</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am an optimist</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like statistical analysis</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take a conventional approach</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I rarely lose or misplace things</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy having a lot to do</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I keep my feelings to myself</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to hypothesise</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I compete to win</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I ask people what they think</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am comfortable at formal events</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I consider the future</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I show concern for others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take control of situations</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I worry about important occasions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I tell people exactly what I think</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am innovative</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am a relaxed person</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am difficult to upset</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I complete jobs on time</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like to do things my own way</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I recognise weak arguments</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to spend time with others</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy creating new solutions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am considerate</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I dislike repetitive work</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like established methods</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I easily cope with criticism</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I understand why people react as they do</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy selling ideas to clients</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I avoid breaking rules or regulations</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I meet deadlines</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I think consultation is essential</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I vary my behaviour according to the situation</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy taking the lead</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I trust those around me</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I expect a positive outcome</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I enjoy company</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I feel confident with unfamiliar people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I talk more than others</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I hide my emotions</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I freely express my views</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am energetic at work</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I want to be better than others</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I feel calm</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I can see the advantages and disadvantages</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I set ambitious goals</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I need to feel free to do what I want</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I spot the errors in an argument</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am confident with strangers</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I keep things tidy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I produce innovative solutions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to work with numbers</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am comfortable being in charge</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I take account of the longer term</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like negotiating with others</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I like to analyse people</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel optimistic</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I help people with personal problems</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I keep detailed records</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I favour traditional approaches</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I dislike talking about my achievements</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I avoid showing emotion</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I think people are reliable</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like theoretical discussions</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I am hard to upset</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I change my behaviour to fit the situation</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I thrive on competition</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I keep busy</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I dislike breaking rules</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I seek out others' views</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I enjoy bargaining with someone</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I speak up when people are wrong</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I quickly draw conclusions</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I base decisions on facts and figures</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I experience tension in important situations</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am full of ambition</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I find it easy to generate ideas</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I do most of the talking</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I favour established approaches</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I think about others' behaviour</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I judge a situation quickly</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am modest about my successes</b>	<input checked="" type="radio"/>	<input type="radio"/>

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	Most	Least
<b>I like having lots of things to do</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I avoid routine tasks</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I do what I think is right even when others disagree</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I enjoy intellectual discussions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I want to win</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I like to be with people</b>	<input checked="" type="radio"/>	<input type="radio"/>

**Next**

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	Most	Least
<b>I seldom express my emotions</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I make decisions without hesitation</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I am anxious before big occasions</b>	<input checked="" type="radio"/>	<input type="radio"/>

	Most	Least
<b>I find routine tasks boring</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I feel the future looks particularly good</b>	<input checked="" type="radio"/>	<input type="radio"/>
<b>I prefer established methods</b>	<input checked="" type="radio"/>	<input type="radio"/>

**Finish**